



**United States
Department of
Agriculture**

Farm and Foreign
Agricultural
Services

Farm Service
Agency

Kansas City
Commodity Office
P.O. Box 419205
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Service Agency

Kansas City
Commodity Office
P.O. Box 419205
Kansas City,
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September 28, 1999

EOD- 55

NOTICE TO THE TRADE

USDA/FSA Export Food Aid Conference, Overland Park, Kansas
October 26-27, 1999

This notice is issued to bring you the attached Food Aid Conference Agenda. Please note the conference begins on Tuesday October 26, 1999 with registration beginning at 7:30 AM, and the first general session beginning at 8:30 AM.

The conference site is the Overland Park, Kansas, Marriott Hotel, 10800 Metcalf Avenue, Overland Park, Kansas 66210. The hotel can be called at (913) 451-8000 or 1-800-228-9290.

If you have questions call Austen Merrick, Chief Export Operations Division at (816)-926-6715.

Attachment

Alan King, Director

AGENDA
EXPORT FOOD AID CONFERENCE II
Kansas City
October 26 and 27, 1999

(The Conference is being held in the Marriott Hotel, Overland Park, Kansas. The address is 10800 Metcalf Avenue, Overland Park, Kansas 66210. The phone number is (913) 451-8000.)

Tuesday, October 26, 1999

7:30-8:30 CONFERENCE REGISTRATION

GENERAL SESSION

8:30-8:45 CONFERENCE GENERAL GOALS AND EXPECTATIONS

Housekeeping

Introductions

Steve Miteff, Deputy Director, Kansas City Commodity Office

8:45-9:00 WELCOME AND GENERAL COMMENTS

Alan King, Director, Kansas City Commodity Office

9:00-9:30 OVERVIEW OF COMMODITY OPERATIONS - Q & A

Vicki Hicks, Deputy Administrator Commodity Operations

9:30-10:00 BREAK

10:00-11:15 KEYNOTE SPEAKERS - Q & A

Dick Fritz - General Sales Manager, Foreign Agricultural Service

*William T. Oliver, Director, Office of Food For Peace, US Agency For
International Development*

11:15-11:30 OVERVIEW AND OBJECTIVES OF BREAK-OUT SESSIONS

*Austen Merrick, Chief Export Operations Division, Kansas City
Commodity Office*

11:30-1:00 LUNCH BREAK - On Your Own

1:00 - 3:00 BREAK-OUT SESSIONS

Break-out One

TRANSPORTATION AND FOREIGN DESTINATION ISSUES

Moderator: Nancy Heintzelman, USDA, FSA, KCCO

Panelists: Bob Goldman, USAID

Patty Jennings, USDA, FSA, KCCO

Gene Belcher, USDA, FSA, KCCO

Foreign Agricultural Service (FAS) - To Be Named

Maritime Administration (MARAD) - To Be Named

C Booking Guidelines

C Bulk Freight - Standard Format for Freight Bids

C Contract Terms, Definition of FAS Delivery

C Cargo Relocation Within the US

C Cargo Preference, US Flag, and Maritime Security Act (MSA 17)

C Survey Changes - PVO Oversight

C Cargo Loss Reduction Program - Findings

C Claims Experiences

C PVO/freight Forwarder Issues

Break-out Two

COMMODITIES ISSUES

Moderator: Nelson Randall, USDA, FSA, KCCO

Panelists: Dean Jensen, USDA, FSA, DACO

Ben Myatt, USDA, FSA, DACO

USAID - To Be Named

FAS - To Be Named

C Vessel Loading Observation Program (VLO)

C Net Weight Requirement for Bagged Commodities

C Monetization

C Packaging

C Vendor Issues

C Quality Specifications

C Total Quality Systems Audit (TQSA)

C HUBZones

Break-out Three

CARGO PROCUREMENT AND ALLOCATION PROCESS ISSUES

Moderator: Austen Merrick, USDA, FSA, KCCO

Panelists: Jim Firth, USDA, FSA, DACO

John Brause, USAID

Todd Shuck, USDA, FSA, KCCO

FAS - To Be Named

Private Voluntary Organization (PVO) representative - To Be Named

C Commodity Selection Criteria

C Procurement Planning

C Order Flow

C Numbers of Invitations per Month

C Port Inspections

C Prepositioning

3:00-3:30 Break

3:30-4:00 GENERAL SESSION

Closing Remarks/Questions/Answers

Austen Merrick

5:00-7:00 RECEPTION

Wednesday, October 27, 1999

8:45-9:00 WELCOME BACK AND OVERVIEW OF TUESDAY'S MEETING and Q/A'S

Steve Miteff

9:00-10:00 PRIVATE VOLUNTARY ORGANIZATION PRESENTATION

Bob Bell, CARE

10:00-10:30 BREAK

10:30-11:30 BREAK-OUT SESSIONS

Break-out Four

*FREIGHT ELECTRONIC BID ENTRY AND EVALUATION SYSTEM
(FEBEES) UPDATE*

Presenters: To Be Named

Break-out Five

NEW COMMODITIES AND NEW FORMULATIONS

Presenter: Dean Jensen, USDA, FSA, DACO

11:30-1:00 LUNCH

Keynote Speaker:

*Gus Schumacher, Under Secretary, Farm and Foreign Agricultural
Service*

1:00-3:00 BREAK-OUT SESSIONS

Break-out Six

Repeat of Break-out Three

CARGO PROCUREMENT AND ALLOCATION PROCESS ISSUES

Break-out Seven

Repeat of Break-out Two

COMMODITIES ISSUES

Break-out Eight

Repeat of Break-out One

TRANSPORTATION AND FOREIGN DESTINATION ISSUES

3:00-3:30 BREAK

3:30-4:30 EVALUATION, WRAP-UP, COMMENTS, ADDITIONAL TOPICS,
Austen Merrick and Nancy Heintzelman

(Questions and comments should be addressed to Austen Merrick (816) 926 6715.)